



# Market Report

DECEMBER 2024 REPORT



BONNYCASTLE  
REALTY

# BONNYCASTLE

Bonnycastle Realty provides an unparalleled standard of luxury services to buyers and sellers in Collier and Lee counties, Florida. Putting a fresh spin on a dated industry, our highly personalized, concierge-style assistance is infused with revolutionary real estate advancements.

Here at Bonnycastle, we're tech savvy and solutions oriented, filling whatever gaps we see in the industry with innovative excellence. As business-minded agents, we make data-driven decisions to maximize our marketing efforts and ultimately produce top-dollar deals, all in a trendsetting style.

Still, our entrepreneurial attitude doesn't sacrifice our human-to-human interaction — we're committed to building deep-rooted relationships that last long after the closing papers are signed. We understand that buying or selling a home is one of life's biggest financial decisions, which is why we'll guide you through every step to help you navigate the process with ease.

As Naples locals ourselves, we're motivated to share the high-quality life we live. Our team will go above and beyond to find the property that will elevate your lifestyle in the scenic Sunshine State.

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# WELCOME TO THE BONNYCASTLE DECEMBER 2024 REPORT THIS TEXT IS COURTESY OF THE NAPLES AREA BOARD OF REALTORS MARKET REPORT

The Naples area housing market ended the year strong, dispelling whispers of falling values and reluctant buyers. The overall median closed price during December decreased 4 percent to \$600,000 from \$625,000 in December 2023. This decrease was driven largely by a 13.9 percent decrease in the median closed price for the condominium market to \$447,750 from \$520,000 in December 2023. The median closed price in the single family home market increased 2.3 percent to \$767,500 from \$750,000 in December 2023. Both sellers, whose confidence in the Naples housing market was demonstrated in a 26 percent increase in new listings for December; and buyers, whose appreciation of the increased inventory resulted in a 7.4 percent increase in pending sales during December, reaped the benefits of a housing market that is delivering on its reputation.

According to data in this report, 15,459 new listings were added to the market (a 15.7% increase) in 2024. Also a significant yearend achievement, 10,090 properties went under contract (pending) and 7,966 homes transferred ownership (closed).

For December, overall closed sales increased 4.6 percent to 594 closed sales from 568 closed sales in December 2023. Of all sales recorded during December, 57.9 percent were cash sales. Overall inventory increased 35.7 percent to 5,695 properties from 4,198 properties in December 2023. With more options for buyers, days on the market increased 42.4 percent to 84 days compared to 59 days in December 2023.

# QUICK FACTS

## OVERALL MARKET FACTS

### INVENTORY



**5,695**

↑ 36%

### PENDINGS



**626**

↑ 7%

### NEW LISTINGS



**1,184**

↑ 26%

### MEDIAN CLOSED PRICE



**\$600,000**

↓ 4%

### CLOSED SALES



**594**

↑ 5%

### DAYS ON MARKET



**84**

↑ 42%



# OVERALL MARKET OVERVIEW

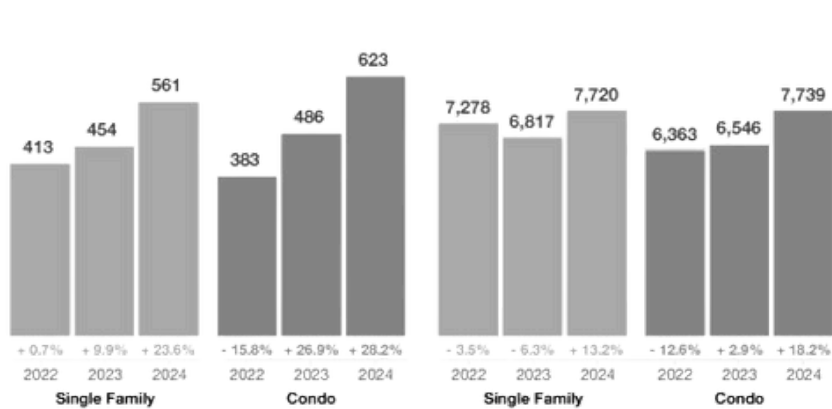
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	12-2023	12-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		940	1,184	+ 26.0%	13,363	15,459	+ 15.7%
Total Sales		568	594	+ 4.6%	8,853	7,966	- 10.0%
Days on Market Until Sale		59		+ 42.4%	54	75	+ 38.9%
Median Closed Price		\$625,000	\$600,000	- 4.0%	\$600,000	\$610,000	+ 1.7%
Average Closed Price		\$1,117,500	\$1,029,394	7.9%	\$1,022,877	\$1,082,321	+ 5.8%
Percent of List Price Received		95.9%	95.0%	- 0.9%	96.2%	95.4%	- 0.8%
Pending Listings		583	626	+ 7.4%	10,912	10,090	- 7.5%
Inventory of Homes for Sale		4,198	5,695	+ 35.7%	—	—	—
Months Supply of Inventory		5.7	8.6	+ 50.9%	—	—	—

# OVERALL NEW LISTINGS

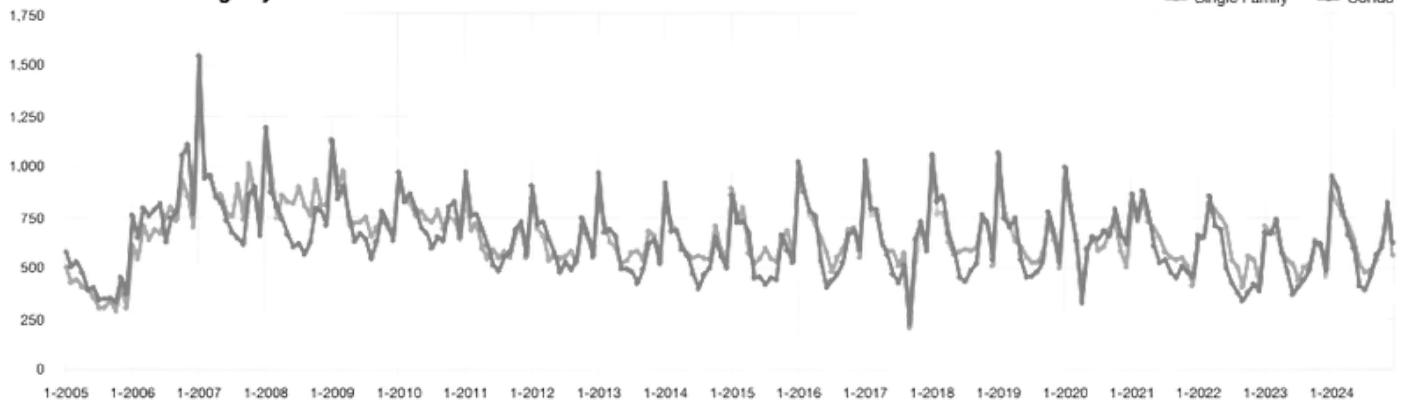
A count of the properties that have been newly listed on the market in a given month.

## December



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2024	870	+ 23.4%	951	+ 41.3%
Feb-2024	815	+ 21.5%	894	+ 34.4%
Mar-2024	756	+ 13.3%	779	+ 5.4%
Apr-2024	713	+ 23.8%	661	+ 15.4%
May-2024	639	+ 19.2%	595	+ 24.7%
Jun-2024	515	- 0.8%	409	+ 12.1%
Jul-2024	476	+ 9.2%	389	- 3.7%
Aug-2024	484	- 3.4%	456	+ 4.3%
Sep-2024	534	+ 4.1%	563	+ 15.8%
Oct-2024	621	- 2.7%	598	- 4.2%
Nov-2024	736	+ 22.5%	821	+ 33.1%
<b>Dec-2024</b>	<b>561</b>	<b>+ 23.6%</b>	<b>623</b>	<b>+ 28.2%</b>
12-Month Avg	643	+ 13.2%	645	+ 18.1%

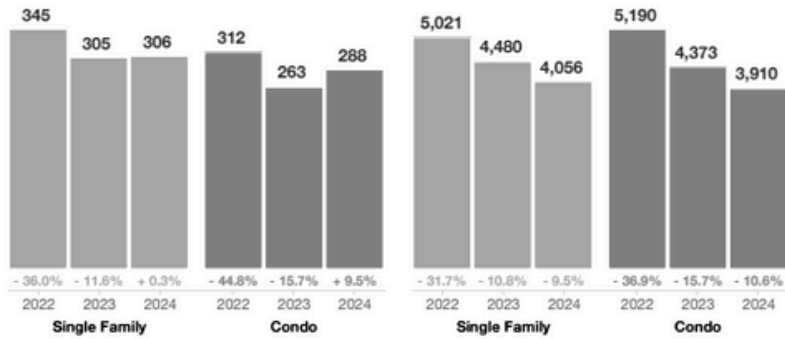
## Historical New Listings by Month



# OVERALL CLOSED SALES

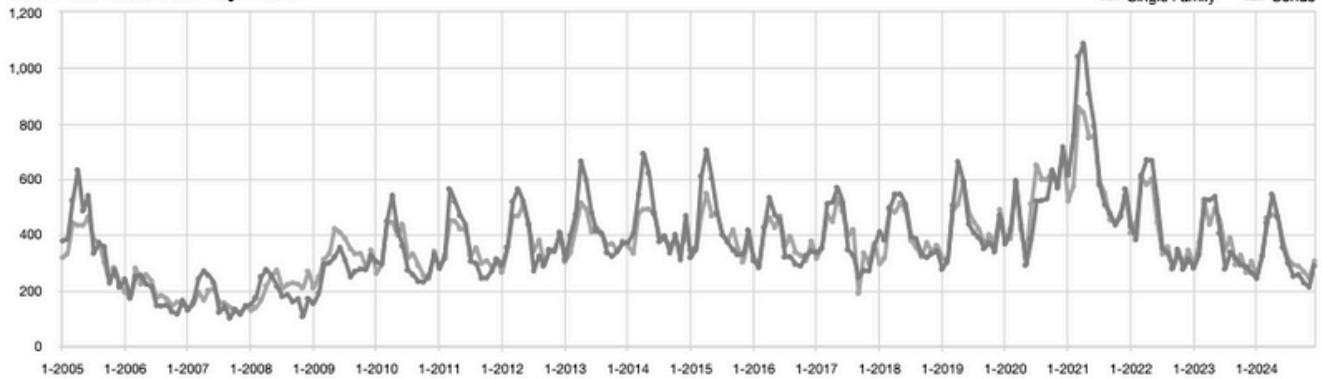
A count of the actual sales that closed in a given month.

## December



Total Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2024	249	- 12.3%	243	- 13.2%
Feb-2024	320	- 14.2%	325	- 0.9%
Mar-2024	461	- 10.3%	443	- 15.9%
Apr-2024	472	+ 8.0%	546	+ 4.0%
May-2024	467	- 5.7%	465	- 13.6%
Jun-2024	377	- 16.8%	355	- 12.6%
Jul-2024	314	- 9.5%	298	+ 7.6%
Aug-2024	292	- 24.9%	251	- 25.5%
Sep-2024	287	- 1.7%	257	- 18.7%
Oct-2024	267	- 18.3%	227	- 22.0%
Nov-2024	244	- 7.6%	212	- 25.6%
<b>Dec-2024</b>	<b>306</b>	<b>+ 0.3%</b>	<b>288</b>	<b>+ 9.5%</b>
12-Month Avg	338	- 9.4%	326	- 10.4%

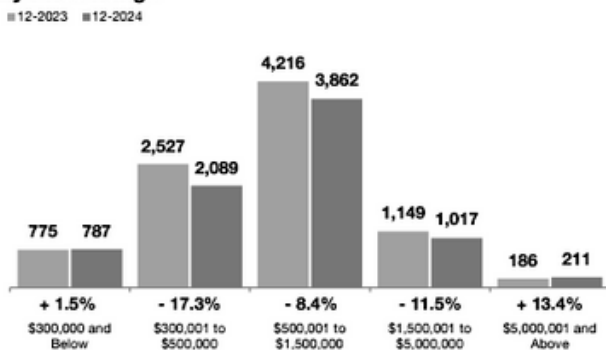
## Historical Total Sales by Month



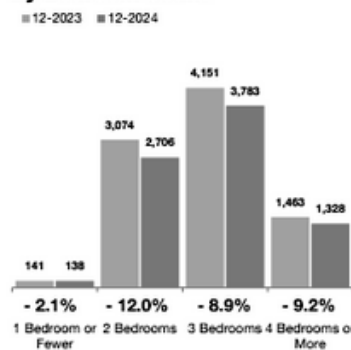
# OVERALL CLOSED SALES BY PRICE RANGE

A count of the actual sales that closed in a given month. Based on a rolling 12-month total.

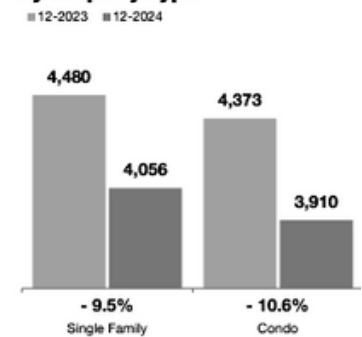
## By Price Range



## By Bedroom Count



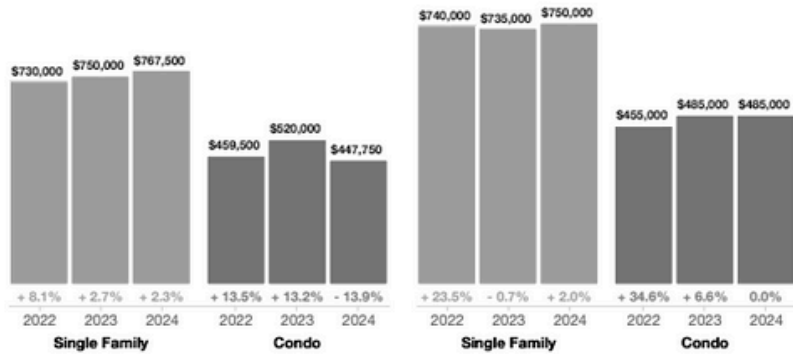
## By Property Type



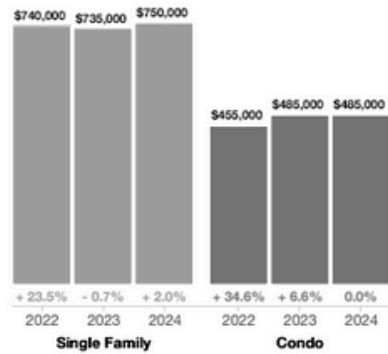
# OVERALL MEDIAN CLOSED PRICE

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

## December



## Year to Date



Median Closed Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2024	\$750,000	+ 4.9%	\$479,000	- 0.7%
Feb-2024	\$834,500	+ 15.9%	\$502,000	+ 2.1%
Mar-2024	\$770,000	+ 5.7%	\$523,000	+ 6.7%
Apr-2024	\$793,750	- 3.2%	\$525,000	0.0%
May-2024	\$850,000	+ 14.1%	\$505,000	+ 4.7%
Jun-2024	\$729,000	- 3.1%	\$480,000	- 0.3%
Jul-2024	\$712,500	- 2.7%	\$470,000	+ 2.2%
Aug-2024	\$677,500	- 3.1%	\$499,000	+ 2.9%
Sep-2024	\$725,000	- 2.8%	\$450,000	- 4.3%
Oct-2024	\$720,000	+ 2.5%	\$417,500	- 7.2%
Nov-2024	\$740,000	+ 2.8%	\$415,000	- 10.8%
<b>Dec-2024</b>	<b>\$767,500</b>	<b>+ 2.3%</b>	<b>\$447,750</b>	<b>- 13.9%</b>
12-Month Avg*	\$750,000	+ 2.0%	\$485,000	0.0%

\* Median Closed Price for all properties from January 2024 through December 2024. This is not the average of the individual figures above.

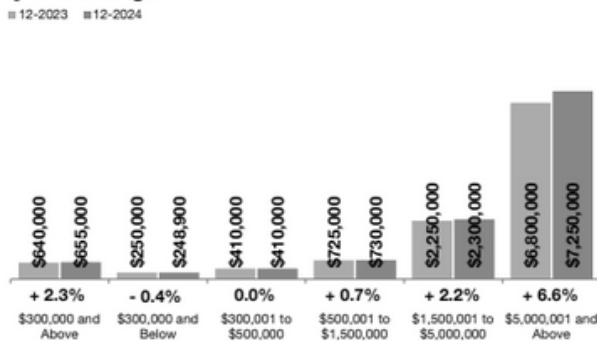
## Historical Median Closed Price by Month



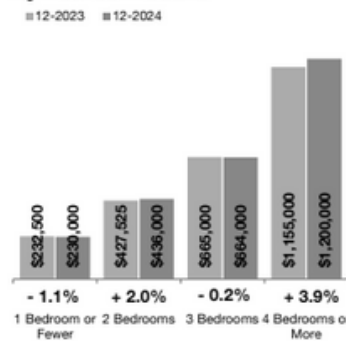
# OVERALL MEDIAN CLOSED PRICE BY PRICE RANGE

Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.

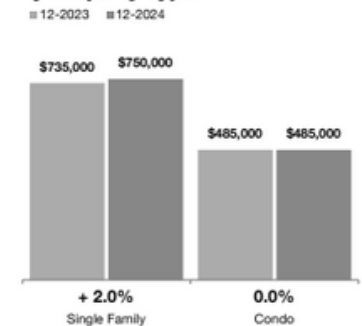
## By Price Range



## By Bedroom Count



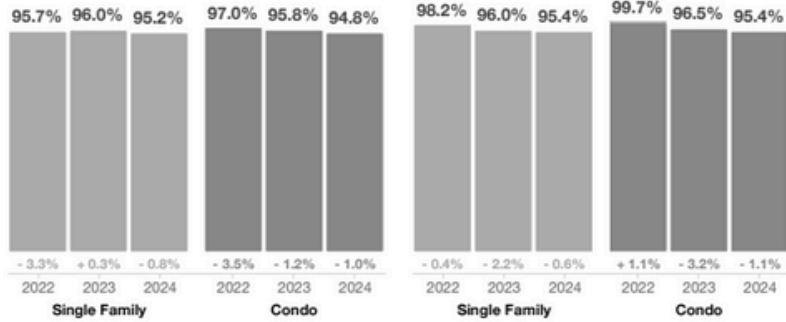
## By Property Type



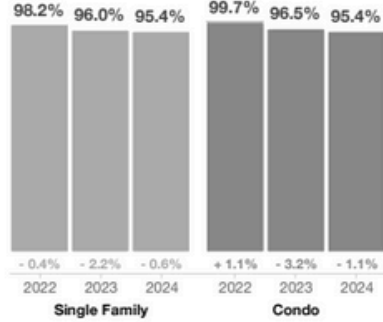
# OVERALL PERCENT OF CURRENT LIST PRICE RECEIVED

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

## December



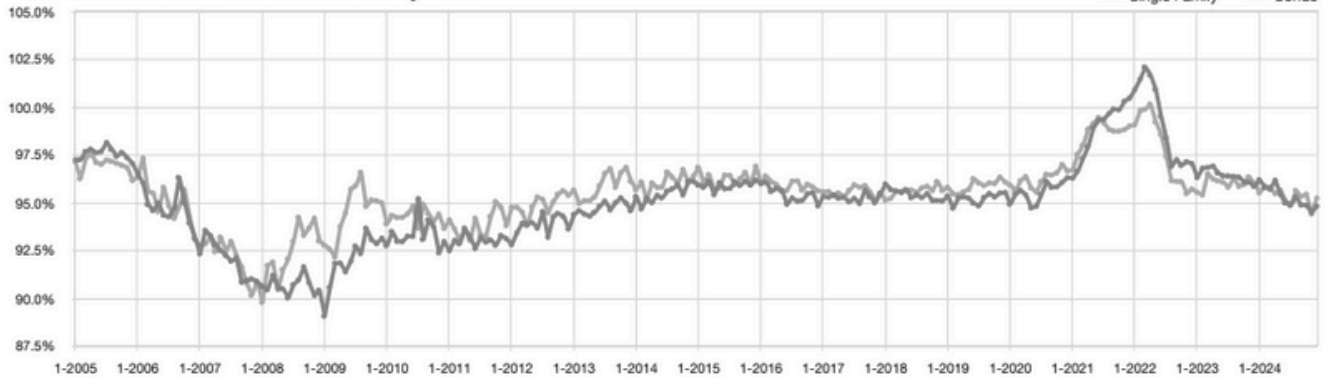
## Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2024	95.5%	0.0%	96.2%	- 0.1%
Feb-2024	95.9%	+ 0.5%	95.8%	- 1.0%
Mar-2024	95.8%	- 0.7%	95.7%	- 1.1%
Apr-2024	95.5%	- 0.7%	96.2%	- 0.7%
May-2024	95.6%	- 0.5%	95.4%	- 1.1%
Jun-2024	95.1%	- 1.0%	95.0%	- 1.5%
Jul-2024	94.8%	- 1.0%	94.9%	- 1.6%
Aug-2024	95.6%	- 0.7%	95.3%	- 1.1%
Sep-2024	95.3%	- 0.5%	94.9%	- 1.5%
Oct-2024	95.4%	- 0.5%	94.8%	- 1.4%
Nov-2024	94.4%	- 2.0%	94.5%	- 1.6%
<b>Dec-2024</b>	<b>95.2%</b>	<b>- 0.8%</b>	<b>94.8%</b>	<b>- 1.0%</b>
12-Month Avg*	95.4%	- 0.7%	95.4%	- 1.1%

\* Pct. of List Price Received for all properties from January 2024 through December 2024. This is not the average of the individual figures above.

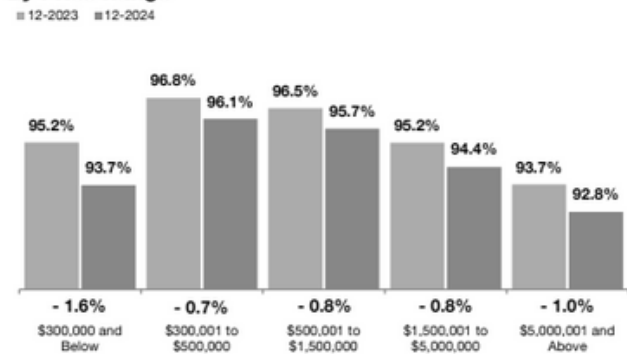
## Historical Percent of List Price Received by Month



# OVERALL PERCENT OF CURRENT LIST PRICE RECEIVED BY PRICE RANGE

Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12-month average.

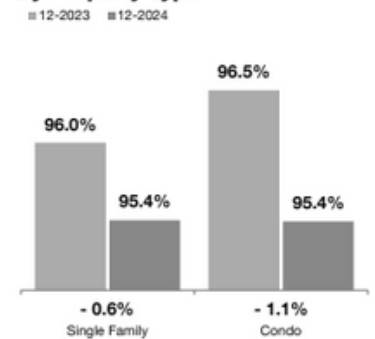
## By Price Range



## By Bedroom Count



## By Property Type



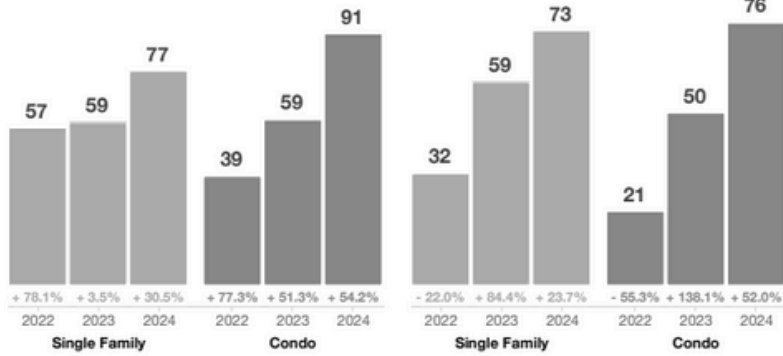
# OVERALL DAYS ON MARKET UNTIL SALE

Average number of days between when a property is listed and when an offer is accepted in a given month.

## December

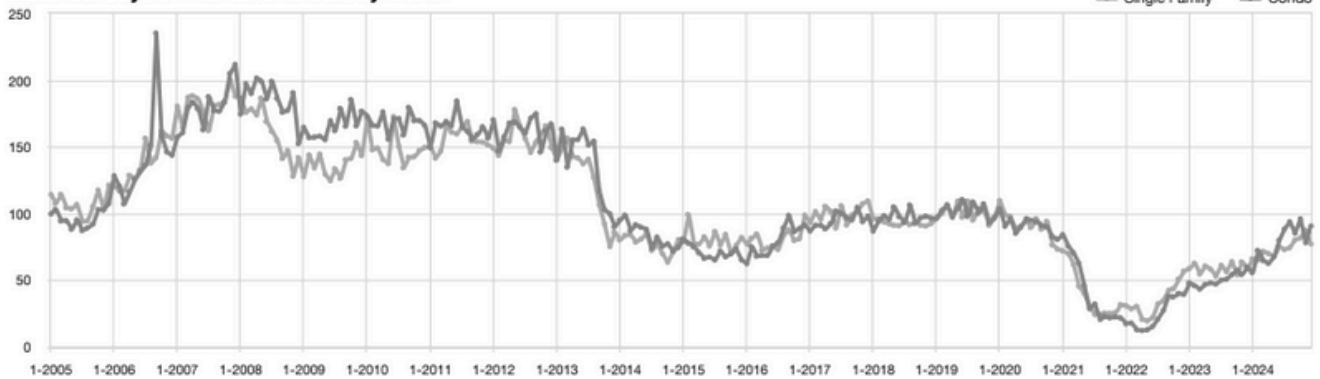
## Year to Date

Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2024	66	+ 11.9%	56	+ 16.7%
Feb-2024	65	+ 3.2%	72	+ 56.5%
Mar-2024	72	+ 30.9%	65	+ 51.2%
Apr-2024	70	+ 14.8%	63	+ 34.0%
May-2024	68	+ 17.2%	67	+ 39.6%
Jun-2024	75	+ 41.5%	80	+ 70.2%
Jul-2024	73	+ 19.7%	88	+ 76.0%
Aug-2024	74	+ 32.1%	94	+ 84.3%
Sep-2024	80	+ 25.0%	85	+ 57.4%
Oct-2024	82	+ 51.9%	96	+ 68.4%
Nov-2024	87	+ 35.9%	78	+ 44.4%
<b>Dec-2024</b>	<b>77</b>	<b>+ 30.5%</b>	<b>91</b>	<b>+ 54.2%</b>
12-Month Avg*	73	+ 25.5%	76	+ 52.5%



\* Days on Market for all properties from January 2024 through December 2024. This is not the average of the individual figures above.

## Historical Days on Market Until Sale by Month

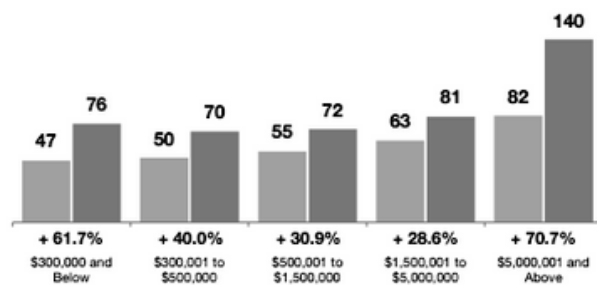


# OVERALL DAYS ON MARKET UNTIL SALE BY PRICE RANGE

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.

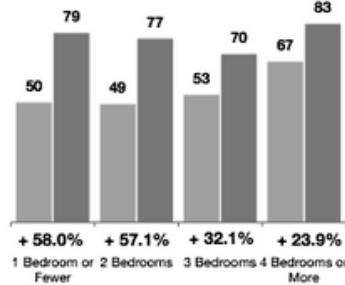
## By Price Range

■ 12-2023 ■ 12-2024



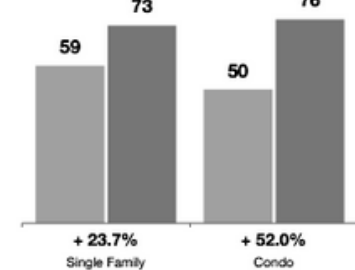
## By Bedroom Count

■ 12-2023 ■ 12-2024



## By Property Type

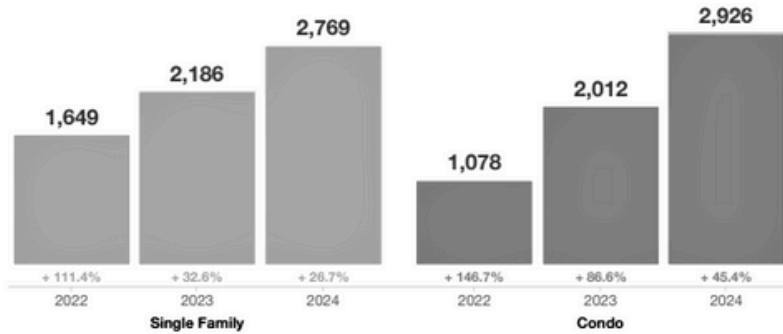
■ 12-2023 ■ 12-2024



# OVERALL INVENTORY OF HOMES FOR SALE

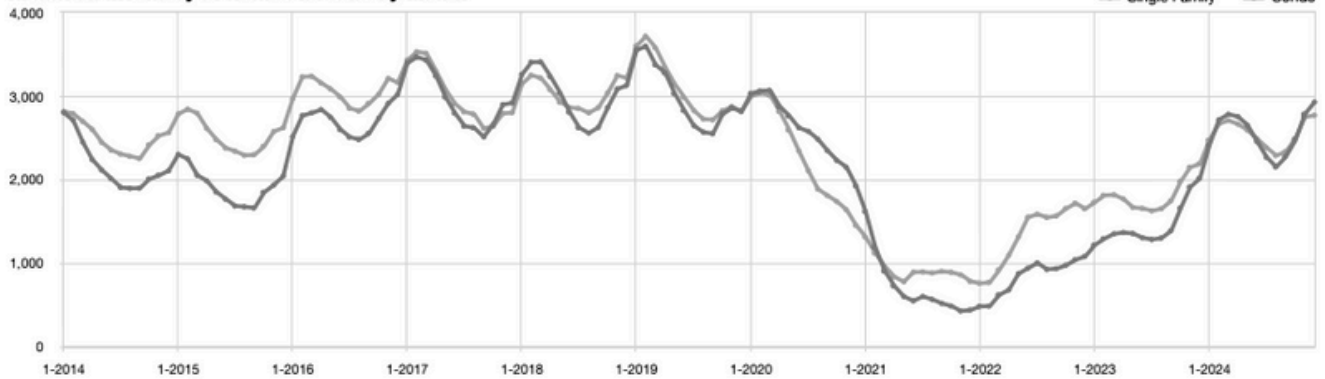
The number of properties available for sale in active status at the end of a given month.

## December



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2024	2,470	+ 43.1%	2,409	+ 98.3%
Feb-2024	2,668	+ 47.4%	2,716	+ 110.4%
Mar-2024	2,706	+ 48.9%	2,781	+ 106.2%
Apr-2024	2,664	+ 50.8%	2,753	+ 101.7%
May-2024	2,592	+ 55.7%	2,651	+ 95.9%
Jun-2024	2,488	+ 50.4%	2,455	+ 88.4%
Jul-2024	2,382	+ 46.6%	2,267	+ 77.0%
Aug-2024	2,287	+ 38.6%	2,149	+ 65.4%
Sep-2024	2,331	+ 33.7%	2,271	+ 64.0%
Oct-2024	2,488	+ 25.8%	2,468	+ 48.9%
Nov-2024	2,747	+ 28.0%	2,782	+ 45.7%
<b>Dec-2024</b>	<b>2,769</b>	<b>+ 26.7%</b>	<b>2,926</b>	<b>+ 45.4%</b>
12-Month Avg	2,549	+ 40.5%	2,552	+ 75.8%

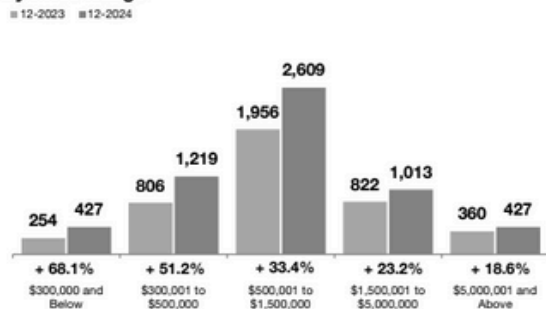
## Historical Inventory of Homes for Sale by Month



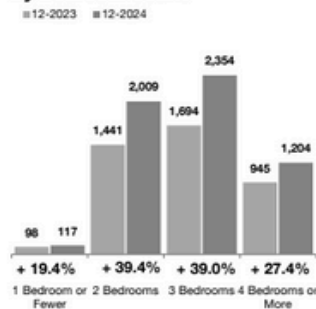
# OVERALL INVENTORY OF HOMES FOR SALE BY PRICE RANGE

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.

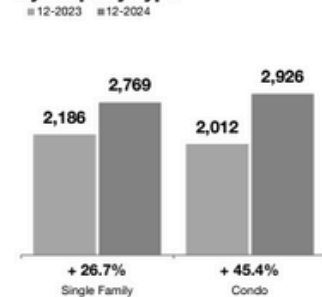
## By Price Range



## By Bedroom Count



## By Property Type



# LOCAL MARKET UPDATE - NAPLES BEACH

34102, 34103, 34108

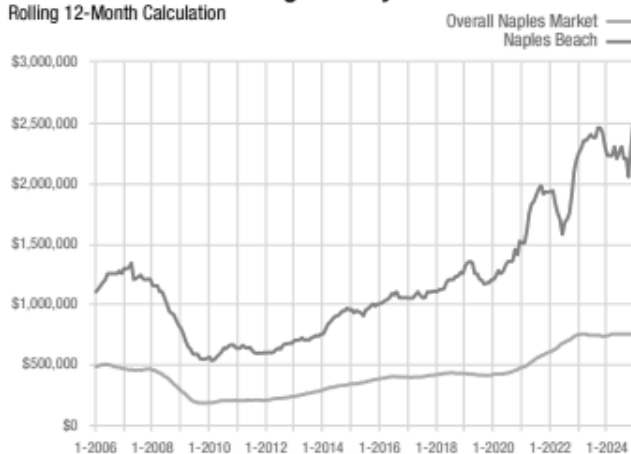
<b>Single Family</b>	<b>December</b>			<b>Year to Date</b>		
<b>Key Metrics</b>	<b>2023</b>	<b>2024</b>	<b>% Change</b>	<b>Thru 12-2023</b>	<b>Thru 12-2024</b>	<b>% Change</b>
New Listings	78	113	+ 44.9%	1,060	1,131	+ 6.7%
Total Sales	31	33	+ 6.5%	472	412	- 12.7%
Days on Market Until Sale	86	83	- 3.5%	82	113	+ 37.8%
Median Closed Price*	\$1,750,000	\$3,303,100	+ 88.7%	\$2,300,000	\$2,497,500	+ 8.6%
Average Closed Price*	\$2,806,242	\$3,854,532	+ 37.4%	\$3,661,871	\$4,370,779	+ 19.4%
Percent of List Price Received*	92.8%	92.4%	- 0.4%	92.8%	92.6%	- 0.2%
Inventory of Homes for Sale	525	595	+ 13.3%	—	—	—
Months Supply of Inventory	13.3	17.3	+ 30.1%	—	—	—

<b>Condo</b>	<b>December</b>			<b>Year to Date</b>		
<b>Key Metrics</b>	<b>2023</b>	<b>2024</b>	<b>% Change</b>	<b>Thru 12-2023</b>	<b>Thru 12-2024</b>	<b>% Change</b>
New Listings	128	184	+ 43.8%	1,693	1,889	+ 11.6%
Total Sales	59	51	- 13.6%	922	858	- 6.9%
Days on Market Until Sale	64	105	+ 64.1%	58	96	+ 65.5%
Median Closed Price*	\$1,350,000	\$950,000	- 29.6%	\$1,200,000	\$1,150,000	- 4.2%
Average Closed Price*	\$1,947,238	\$1,405,225	- 27.8%	\$1,652,743	\$1,678,591	+ 1.6%
Percent of List Price Received*	94.4%	94.4%	0.0%	95.2%	93.9%	- 1.4%
Inventory of Homes for Sale	661	830	+ 25.6%	—	—	—
Months Supply of Inventory	8.6	11.6	+ 34.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

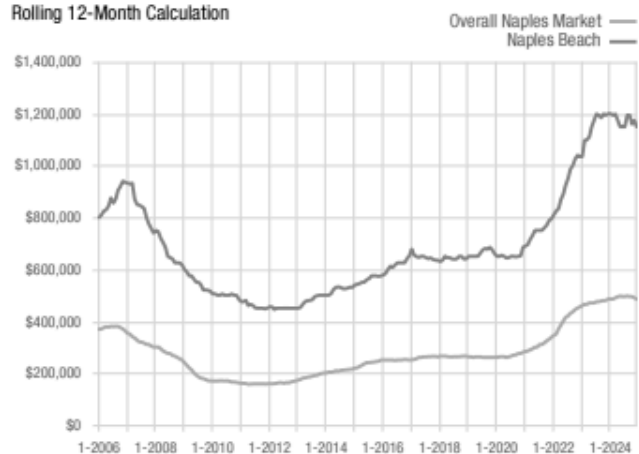
## Median Closed Price - Single Family

Rolling 12-Month Calculation



## Median Closed Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# LOCAL MARKET UPDATE - NORTH NAPLES

34109, 34110, 34119

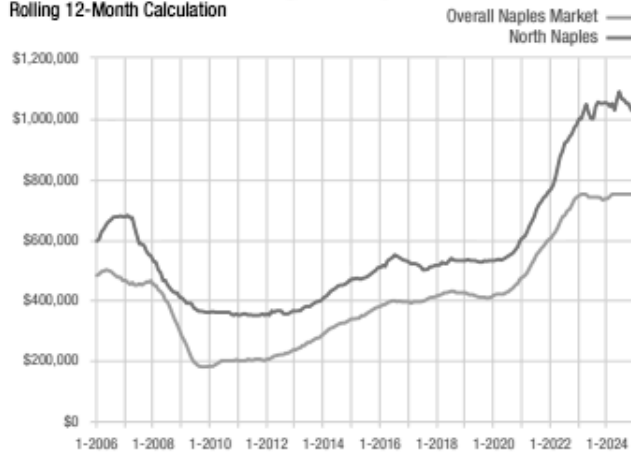
Single Family	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
<b>Key Metrics</b>						
New Listings	73	94	+ 28.8%	1,442	1,607	+ 11.4%
Total Sales	70	80	+ 14.3%	991	891	- 10.1%
Days on Market Until Sale	54	68	+ 25.9%	53	62	+ 17.0%
Median Closed Price*	\$1,175,000	\$1,000,000	- 14.9%	\$1,052,500	\$1,022,500	- 2.9%
Average Closed Price*	\$1,819,606	\$1,455,644	- 20.0%	\$1,503,213	\$1,495,450	- 0.5%
Percent of List Price Received*	94.5%	94.3%	- 0.2%	95.8%	94.8%	- 1.0%
Inventory of Homes for Sale	368	489	+ 32.9%	—	—	—
Months Supply of Inventory	4.5	6.6	+ 46.7%	—	—	—

Condo	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
<b>Key Metrics</b>						
New Listings	123	146	+ 18.7%	1,663	1,943	+ 16.8%
Total Sales	58	83	+ 43.1%	1,156	1,073	- 7.2%
Days on Market Until Sale	46	78	+ 69.6%	44	67	+ 52.3%
Median Closed Price*	\$466,000	\$420,000	- 9.9%	\$490,000	\$489,000	- 0.2%
Average Closed Price*	\$686,267	\$620,070	- 9.6%	\$697,034	\$671,269	- 3.7%
Percent of List Price Received*	95.9%	95.0%	- 0.9%	96.9%	95.8%	- 1.1%
Inventory of Homes for Sale	442	668	+ 51.1%	—	—	—
Months Supply of Inventory	4.6	7.5	+ 63.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

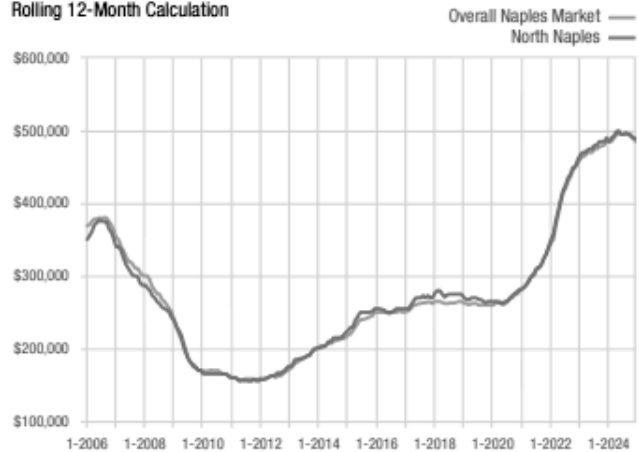
## Median Closed Price - Single Family

Rolling 12-Month Calculation



## Median Closed Price - Condo

Rolling 12-Month Calculation



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# LOCAL MARKET UPDATE - CENTRAL NAPLES

34104, 34105, 34116

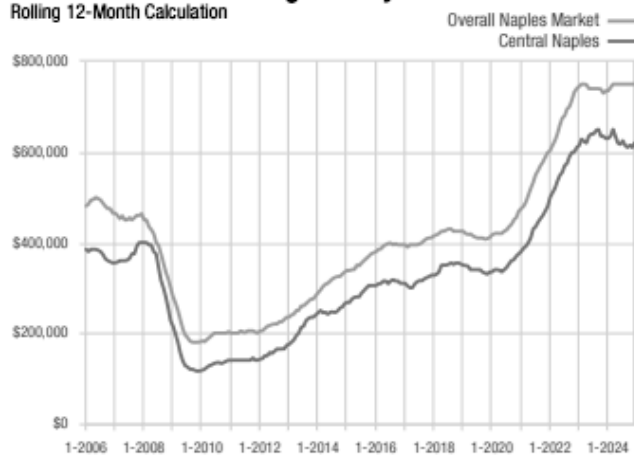
Single Family	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
<b>Key Metrics</b>						
New Listings	56	<b>59</b>	+ 5.4%	820	<b>852</b>	+ 3.9%
Total Sales	48	<b>32</b>	- 33.3%	575	<b>507</b>	- 11.8%
Days on Market Until Sale	40	<b>55</b>	+ 37.5%	45	<b>63</b>	+ 40.0%
Median Closed Price*	\$604,500	<b>\$703,500</b>	+ 16.4%	\$630,000	<b>\$620,000</b>	- 1.6%
Average Closed Price*	\$1,289,350	<b>\$1,197,816</b>	- 7.1%	\$1,008,850	<b>\$1,100,035</b>	+ 9.0%
Percent of List Price Received*	97.1%	<b>96.0%</b>	- 1.1%	96.2%	<b>95.6%</b>	- 0.6%
Inventory of Homes for Sale	232	<b>265</b>	+ 14.2%	—	—	—
Months Supply of Inventory	4.8	<b>6.3</b>	+ 31.3%	—	—	—

Condo	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
<b>Key Metrics</b>						
New Listings	61	<b>90</b>	+ 47.5%	882	<b>1,132</b>	+ 28.3%
Total Sales	29	<b>46</b>	+ 58.6%	626	<b>565</b>	- 9.7%
Days on Market Until Sale	63	<b>76</b>	+ 20.6%	41	<b>60</b>	+ 46.3%
Median Closed Price*	\$370,000	<b>\$387,500</b>	+ 4.7%	\$355,000	<b>\$349,000</b>	- 1.7%
Average Closed Price*	\$439,666	<b>\$512,180</b>	+ 16.5%	\$406,110	<b>\$429,373</b>	+ 5.7%
Percent of List Price Received*	95.0%	<b>94.9%</b>	- 0.1%	96.6%	<b>95.5%</b>	- 1.1%
Inventory of Homes for Sale	239	<b>398</b>	+ 66.5%	—	—	—
Months Supply of Inventory	4.6	<b>8.5</b>	+ 84.8%	—	—	—

Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

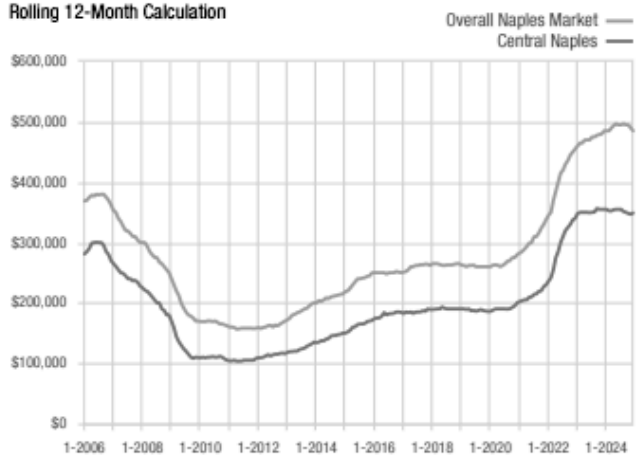
## Median Closed Price - Single Family

Rolling 12-Month Calculation



## Median Closed Price - Condo

Rolling 12-Month Calculation



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# LOCAL MARKET UPDATE - SOUTH NAPLES

34112, 34113

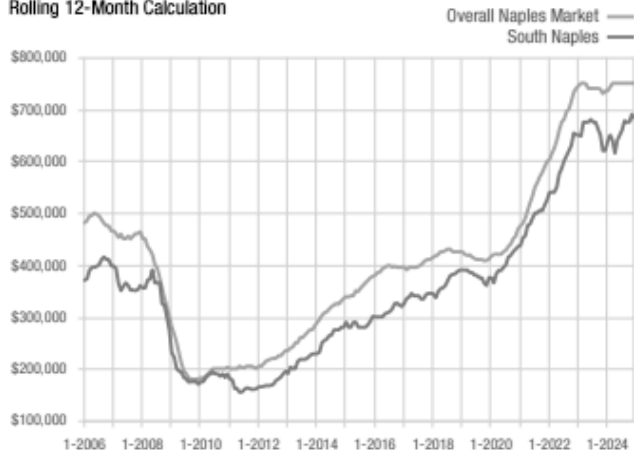
Single Family	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
<b>Key Metrics</b>						
New Listings	50	86	+ 72.0%	824	965	+ 17.1%
Total Sales	25	36	+ 44.0%	570	474	- 16.8%
Days on Market Until Sale	69	94	+ 36.2%	55	69	+ 25.5%
Median Closed Price*	\$735,000	\$665,000	- 9.5%	\$620,000	\$682,500	+ 10.1%
Average Closed Price*	\$1,102,021	\$909,929	- 17.4%	\$916,856	\$1,021,643	+ 11.4%
Percent of List Price Received*	96.6%	94.7%	- 2.0%	95.5%	94.8%	- 0.7%
Inventory of Homes for Sale	252	350	+ 38.9%	—	—	—
Months Supply of Inventory	5.3	8.9	+ 67.9%	—	—	—

Condo	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
<b>Key Metrics</b>						
New Listings	111	126	+ 13.5%	1,387	1,676	+ 20.8%
Total Sales	74	58	- 21.6%	990	842	- 14.9%
Days on Market Until Sale	61	102	+ 67.2%	50	73	+ 46.0%
Median Closed Price*	\$484,000	\$385,000	- 20.5%	\$410,000	\$410,000	0.0%
Average Closed Price*	\$522,667	\$496,151	- 5.1%	\$468,094	\$476,582	+ 1.8%
Percent of List Price Received*	96.6%	94.3%	- 2.4%	96.7%	95.8%	- 0.9%
Inventory of Homes for Sale	409	616	+ 50.6%	—	—	—
Months Supply of Inventory	5.0	8.8	+ 76.0%	—	—	—

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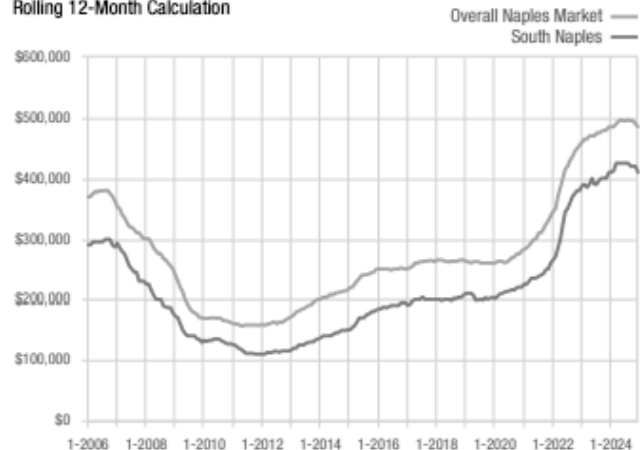
## Median Closed Price - Single Family

Rolling 12-Month Calculation



## Median Closed Price - Condo

Rolling 12-Month Calculation



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# LOCAL MARKET UPDATE - EAST NAPLES

34114, 34117, 34120, 34137

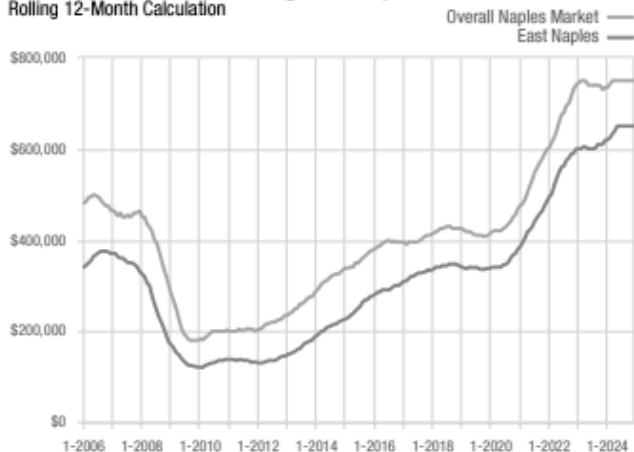
Single Family	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
<b>Key Metrics</b>						
New Listings	169	178	+ 5.3%	2,284	2,744	+ 20.1%
Total Sales	112	104	- 7.1%	1,592	1,542	- 3.1%
Days on Market Until Sale	59	76	+ 28.8%	62	71	+ 14.5%
Median Closed Price*	\$675,500	\$674,950	- 0.1%	\$619,202	\$650,000	+ 5.0%
Average Closed Price*	\$832,298	\$835,922	+ 0.4%	\$754,001	\$803,280	+ 6.5%
Percent of List Price Received*	96.7%	96.3%	- 0.4%	97.1%	96.4%	- 0.7%
Inventory of Homes for Sale	703	923	+ 31.3%	—	—	—
Months Supply of Inventory	5.3	7.2	+ 35.8%	—	—	—

Condo	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
<b>Key Metrics</b>						
New Listings	62	73	+ 17.7%	839	967	+ 15.3%
Total Sales	42	45	+ 7.1%	618	506	- 18.1%
Days on Market Until Sale	69	102	+ 47.8%	53	84	+ 58.5%
Median Closed Price*	\$538,750	\$492,500	- 8.6%	\$518,055	\$502,500	- 3.0%
Average Closed Price*	\$555,504	\$506,181	- 8.9%	\$536,314	\$533,058	- 0.6%
Percent of List Price Received*	97.0%	95.6%	- 1.4%	97.0%	96.2%	- 0.8%
Inventory of Homes for Sale	242	367	+ 51.7%	—	—	—
Months Supply of Inventory	4.7	8.7	+ 85.1%	—	—	—

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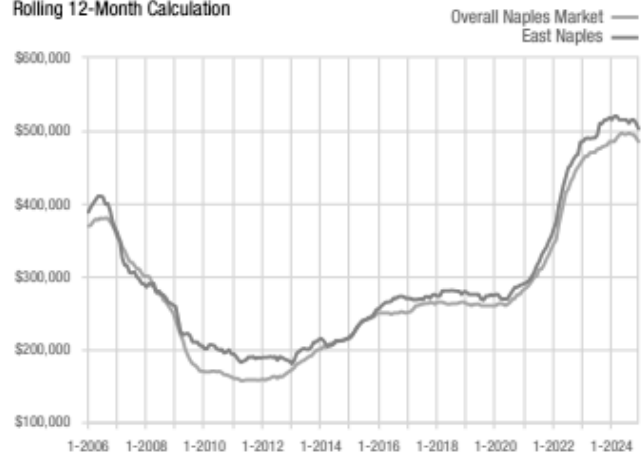
## Median Closed Price - Single Family

Rolling 12-Month Calculation



## Median Closed Price - Condo

Rolling 12-Month Calculation



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